



**AGRI-TECH
INVESTMENT
ADVISORY**

Powered by Agri-EPI Centre

We bridge the gap between innovative agri-food start ups and investors

Our advisory offering is a unique combination of AIA's deep expertise in capital raising transactions and our parent Agri-EPI's sector knowledge, asset base and network.



AIA is the advisory arm of the Agri EPI Centre, drawing on a unique depth of expertise

SMEs

We aim to help you secure the investment you need

Serving early stage (predominantly Seed & Series A) agri food businesses that are based in the UK, or have/ are building significant UK presence.

We provide capital raising and strategic advice:

- Review of business plans and financial models
- Access to specific tech/ market expertise where needed
- Advice on capital raising strategy quantum, timing, structure
- Identification of potential investors and targeted introductions
- Development of pitch materials

INVESTORS

We aim to help you access and assess opportunities

We serve a wide variety of investors (VCs, family offices, HNWIs) that are seeking investment opportunities in the markets we serve, i.e. early stage agri food businesses primarily in the UK.

We provide both deal sourcing and due diligence support:

- We share targeted opportunities based on a detailed understanding of your specific areas of interest
- We provide technical and commercial DD support, drawing on the deep expertise of our inhouse team as well as our unrivalled sector network

AEC's core mission is to support and drive the development and adoption of innovative agritech in the UK and abroad

- At the heart of the UK agri-tech ecosystem, including sister centres Agrimetrics, CIEL and CHAP
- Team of ~30 career experts in different fields across agritech and the agricultural sector
- A membership network spanning the full agri-food supply chain, from individual farmers to large multinationals
- A significant asset base, including R&D facilities, incubation spaces and innovation farms, where new products and technologies can be trialled in a commercial environment
- Recognised thought leader within the sector, convening and delivering R&D projects in collaboration with partners in academia, startups and industry (includes a small team specialising in identifying and winning grant



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